



Today's logistics shoppers are undoubtedly presented with countless freight forwarders to drive the transportation needs of their business. As you weigh those options and consider partnering with AIT, one question begs to be asked:

WHY AIT?

Here are the Top 10 answers ...

Financial stability. AIT's financial stability in the marketplace enables us to maintain consistent buying power and make well-informed financial decisions without constraint. When assigning your company's transportation and logistics provider, AIT can be held accountable as a reliably sound and healthy financial partner as well as business partner.

Customer service. We don't just claim to be a customer-centric organization; we really operate that way. You are not just a number – you speak to a live person and never have to contend with the hassles and challenges involved with an inexperienced call center. Our cross-trained customer service representatives are dedicated to providing their industry expertise in determining what you need, how you need it, and when. We take the guesswork out of your logistics challenges and simplify your work life!

Consultative company. We focus our synergies on finding opportunities for innovation by viewing ourselves as consultants – logistics, communications, creative, and technological – in order to design transportation plans that truly improve the quality of your business' logistics management. We listen to your concerns and analyze every point of your operations in order to accelerate, enhance and improve your existing SOP's and supply chain processes.

Non-asset based. As a non-asset based logistics provider, AIT is not limited to one specific infrastructure, which allows for more creative, ethical and unbiased transportation alternatives. Every customer's supply chain is different – we can apply our flexibility in a way that allows us to identify with and respond to your needs on a case-by-case basis.

Privately held. As a privately held organization, AIT does not answer to Wall Street or stockholders – we can quickly and effectively move on your business needs without any red tape or structural limitations.

One-stop shopping. From warehousing and technology solutions to multi-modal services and an extensive global network, we make your transactions convenient by avoiding all "cookie-cutter" business models to craft the most optimal solutions for your supply chain. AIT employees extend their proven expertise across all vertical markets.

Leading-edge technology. As customer demand for real-time information continues to heighten in the ever more dynamic world of logistics, AIT continues to deliver tailored data, automated processes, status messaging, reporting and invoicing capabilities. Our in-house team provides immediate, accurate and reliable information, ensuring your commodities can be tracked from point of origin to point of destination.

Global network. From our headquarters outside of Chicago, AIT spans numerous nationwide locations, an office in Hong Kong, and an ever-increasing network of international partnerships across the globe. AIT has been able to build its services from the ground up, while maintaining a business model that blends the demands and resources of a large corporation with the values of a family-run business.

Commitment to compliance. Central to our seamless service is strict compliance with the various regulations and mandates intended to assist in securing the supply chain, allowing us to continue as an industry leader committed to protecting the security of cargo throughout the global logistics pipeline. AIT is consistently keeping ahead of the "compliance curve" in the ever-changing landscape of domestic and foreign trade law.

On-time performance. In consistently measuring our performance, AIT recognizes the critical importance in delivering the bad news in addition to the good. It is incumbent upon us to provide our customers consistency and confidence, which is why we maintain a very nominal claims ratio and near-flawless on-time performance percentage.

we deliver.